



SIMPLE-TO-USE CLOUD-BASED SOFTWARE SOLUTION FOR AGRI MACHINERY MANUFACTURERS AND DEALERSHIPS TO MANAGE, MARKET AND SELL AGRI PRODUCTS AND SERVICES ON THE WEB.

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www.dotser.ie

#### How it all works - The Dotser Process

#### Dotser clients benefit by having total control over their website content.

We have refined our process over the past 18 years to create the most efficient way to supply our clients with the best in professional website development and marketing solutions.

Experience has taught us that in order to achieve the best possible results our clients should be involved with the project from an early stage. Our clients are encouraged to use the Dotser CMS as soon as possible to enter their own custom content. This time is also used for training and support to ensure our clients gain a good working-knowledge of the system in order to control the content of their website into the future.

### **The Dotser 3-Step Process**

Step 2

#### Step 1

#### **Asset-Gathering**

#### **Client provides the following:**

- Logo / vector graphics (.ai, .eps, .svg, .pdf)
- Textual content (page titles, summary text -Word .doc, .txt, .odt)
- Images & photography (.jpeg, .png)
- Product database (optional) (.xml, .xls, .csv) & product image folder

#### Website-Creation Go Live Blank website created Site review Layout / Colours & Fonts / Style sheet defined Testing Implementation of branding Sign off Website structure & menus Site goes live **On-Boarding: Access to CMS** & training Content edited by client dotser online business solutions

#### **GROW YOUR BUSINESS** WITH OUR HELP

- Access to **Experienced Web** & Marketing Team
- Professional & Effective **Online Presence**
- Friendly & Efficient Advice, Training & **Helpdesk Support**

Business Solutions





01

Step 3

Final changes (if applicable)

1

### The Dotser Content Management System is designed to simplify uploading and editing your website content.

#### Dotser CMS allows you to:

• Control your website's structure (pages & subpages)

**Setup & Content Editing** 

- Enter/edit content (text & images)
- Receive help and support from the Dotser helpdesk

#### **Edit Your Own Content**

#### **Client-Content Upload Checklist**

- Logo / Branding
- Page / Menu Structure
- Images / Video
- Text
- News Updates
- Social Media
- URL Links
- Contact Info

#### **Upload Images & Embed Video**

Regularly updating your imagery and video content keeps your website's appearance fresh

#### ULT MAP ICON MOCE × × (422 KB, 603 x 417) 6 Name: img2.png Click to add Caption Click to add Caption Text Click to add Link Click to add Hover Text Upload a new one: Choose Files No file chosen Select a JPG, JPEG, JPE, GIF, PNG, ICO or SVG fil UND IMAGE **Image Settings** Image Settings Default Images Upload Favicon Background Images Apply and Close Apply Changes Cancel Hide advanced elem LOGO IMAGE (DESKTOP) (1 KB, 160 x 48) ¤DC∎ ✓ × dotser Name: seo-dublin er-ireland.png Click to add Caption Title Click to add Caption Text Click to add Link Click to add Hover Text tive Text: SEO Dotser Dubli

Add Popular Social Media Platforms

Get In Touch

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### Keep Your Customers Informed by Adding News / Blog Articles

Dotser CMS allows you to post news/blog items which improves engagement, eg. industry news, product updates & press releases.

Social Media

Mobile Friend	y Websites
General Image	es Files Display SEO Link
Save & Close Save Cha	nges Save & New Cancel Hide advanced elements
Title *	Mobile Friendly Websites
OPTIONS	
Summary	Responsive - View on any device
Display Status	Visible
Type Published	•
Content	
B I <u>U</u> ≡ :	🗉 💷 🤧   🖘 🖙 🖾 🎹 🏭   🚝 🎞   🖻 Source   💱
The most recent re	to mobile friendly web sites with Dotser responsive mobile solutions. ease of the Dotser platform brings with it the most comprehensive mobile business, optimising your website user experience for mobile and desktop

List Display Settings Add New Showing all 9 records Name Link Twitter https://twitter.com/dotserwel https://www.facebook.com/dotser.web acebook YouTube https://www.youtube.com/user/dotserwe LinkedIn http://www.linkedin.com/company/dotser-ltd-Google+ http://plus.google.com MySpace http://myspace.com RSS http://www.rss.com http://www.pinterest.ie Pinterest http://www.instagram.c Showing all 9 records





### dotser

### 🗱 The Dotser Content Management System (CMS)

### 03

The Easy-to-use Dotser CMS system allows you to update content on your website through any web browser on any device

- Unlimited pages
- Add and edit pages or subpages (text and images)
- Choose from the different photo galleries fading, vertical, enlarge and finger-swipe effect
- Captions and links on images
- Ability to edit keywords and meta tags per page (SEO)
- Add news, events, testimonials & FAQ's
- Embed YouTube and Vimeo video clips
- Social media links including Facebook, Twitter, Instagram, Snapchat, LinkedIn, YouTube & others
- Privacy statement in footer (terms and conditions)
- File downloads (pdf, word, excel)
- Optional website cookie message for legal purposes
- Site map (Google webmaster tools)
- Contact enquiry form (Honey Trap spam reduction)

#### Web Pages

Easily input & update text.

#### Shop 9 Documents FAQs Events Web Pages News Web Development Content Images SEO SearchText Display Save & Close Save Changes Save & New Cancel Show advanced elements IDENTIFICAT Title \* Web Development Development of the company website inline with current branding, marketing and layout considerations. Responsive/mobile design along with UX and UI related design elements are integral to the success of both the company, the product and the website. tion Main Menu ¢ [Current Position] After ecommerce UPPER CONTENT B I U E Ξ 0 11 ★ → ∞ ∞ II II II 0 Source 💱 Web Development including Design · Develop a professional look and feel for your website, with a fresh new interface and a clean layout. · Well structured content, with simple navigation, will lead visitors through to an obvious 'call to action' · Fully responsive, and tested across all modern devices dy ul li p

#### Page Structure

- User-friendly page-structuring mechanism.
- Add/remove/order pages & subpages.
- Hide/block pages.

All Pages	Homepage Pages Positions
loo New Page	Fix Broken URLs Multi Delete Top Menu Main Menu Footer Me
🔀 Title	
0 \land	Online Business Solutions
) () () Sol	tware Systems
0 0 0 Wh	at We Do
0 0 0 We	b Solutions
0	Website Design Solutions
00	eCommerce Solutions
00	SEO Packages
00	Tailored Website Solutions
0	ALL PACKAGES
O Proj	jects 🎅 [Special content]
Can	eers

#### Image Gallery

- Upload & add images to your site.
- Add image title, caption titles/text, links & image descriptions.
- Hover-text & alternative screen-reader text.
- Upload, rotate & crop images easily.
- Hide/delete elements.



#### Machinery Management - New & Used Farm Machinery

#### Manage New & Used Farm Machinery

- Manage new and used machinery & special offers
- Create multilevel category / sub category structure
- Apply custom fields per machinery type
- Edit product detail, specifications, PDF brochures, prices, stock levels, shipping options

Products

Now showing a filtered selection of products. Unset the filters below to view all product

w Tractors Used Tractors Spare Part Merchandise Used Machinery Pedro Pedro

New Tractors

New Holland

Add new slogan

Price includes tax (VAT)

[Current Position] After Pottinger NovaCat 301 Alpha Motion

23.00%

0.00

ducts

Type of Product

Brand \*

Tax \* Product Code Price

Sloga

Positi

Position

rall list of

Bulk Special Offers

Filter View List View Custom Product Types

Add New | Fix Broken URLs | 20 50 100 All Multi De

rds 1 to 50 of 87

- Set special offer dates
- Assign bulk discounts per product / brand category
- Receive web enquiry notifications to your email
- Link to manufacturers website to search product database
- Assign related products and recommended accessories
- Rankard SEO search optimisation software for top rankings
- Standard support
- Assign stickers to machinery ('GOLD', 'NEW IN', 'BEST DEAL')

6	



New Tractors         60.00         No         No         O Delete         Hidden           New Tractors         60.00         No         No         No         O Delete         Hidden           New Tractors         60.00         No         No         So         Delete         Hidden	Y         New Holland         Stock.         New Tractors         60.00         No         No         ©         Delete         Hidder           5         Image: Stock         Tractors         60.00         No         No         No         ©         Delete         Hidder           7         Image: Stock         Tractors         60.00         No         No         Image: Stock         New Tractors         60.00         No         No         ©         Delete         Hidder           7         Image: Stock         Tractors         60.00         No         No         Image: Stock         New Tractors         60.00         No         No         Image: Stock         New Tractors <td< th=""><th>Show All Image</th><th># A B C D E F G H I J Title</th><th>KLMNOPQRST Brand</th><th>UVWXYZ Stock Product CodeProduc</th><th>t Type Price</th><th>Special Offer Featured</th><th>Extra</th><th>Action</th><th>Display</th></td<>	Show All Image	# A B C D E F G H I J Title	KLMNOPQRST Brand	UVWXYZ Stock Product CodeProduc	t Type Price	Special Offer Featured	Extra	Action	Display
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04

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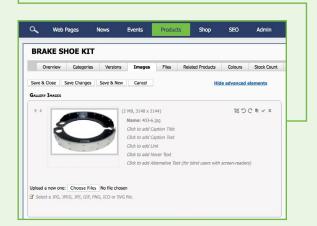


Parts Management

05

#### **MANAGEMENT VIEW**

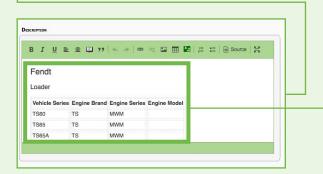
#### Upload Product Images



#### **Add Products & Set Details**

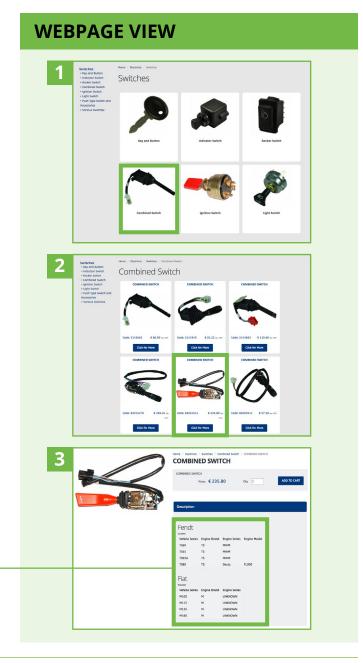
#### C Web Pages News Events Products Admin BRAKE SHOE KIT Overview Categories Versions Images Files Related Products Colours Stock Count Save & Close Save Changes Save & New Cancel Hide a ced ele IDENTIFICATION Title \* BRAKE SHOE KIT Type of Product Spare part ¢ 23.00% ٥ Tax \* Product Code 24/403-6 Price 61.78 Price includes tax (VAT) ¢ logan Add new slogan SUPPLIER INFO 81815611, 83924863, C5NN2218F, F2NN2218AA, D9NN2218AA, 81877080 Aanufacturer Code:

#### Create & Edit Comprehensive Product Detail Information



#### Easy-to-use Product Management Database

- Add items by title, code, type, description, image & price
- Assign products to multiple categories
- Add variants to products, which are displayed in product detail
- Select related products & recommended accessories



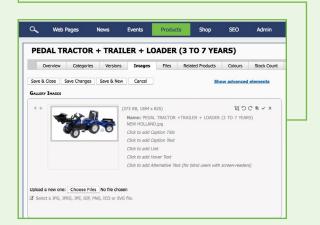


#### Merchandise Management

### 06

#### **MANAGEMENT VIEW**

#### Upload Product Images



#### **Add Products & Set Details**



#### Enable Special Offers, Featured Products & Set Constraints

	Featured	Extra
(see below). Special offer text will show	in a more prominent position on the site. The textbox below can be used to explain why the product is featured.	This is simply an extra text box which appears on a product. If the box is unticked, the text is hidden.
normal price.		Enable Extra Text
Enable Special Offer	Featured Product	

#### Easy-to-use Product Management Database

- Add items by title, code, type, description, image & price
- Assign products to multiple categories
- Add variants to products, which are displayed in product detail
- Select related products & recommended accessories

#### **WEBPAGE VIEW**



Atlantic Touch -





### Allow user to add product items to shopping cart & submit orders

- Add to cart / order now facility to create online order
- Guest Checkout allow ordering without having to create an account
- Manage shipping rates, countries and VAT rate
- Assign different shipping rates to different products
- Set shipping rates based on country delivery location
- Click & collect at multiple locations

#### Add To Cart / Order Now

Guest Checkout with Optional Credit Card or PayPal

Showing	g records 1 to 50 of 6	1					
Custo	mer (All customers)	oxed Dispatched Deliver	r Value (All values)	Remote O	rder ID	Customer Name	
ID 📥	Bill	Ship to	Method	Country	Payment	Order Made	Status
P74	later Meterson	later fellerase	Free Shipping	Ireland	🔐 unverified Completed	22:11 6 Oct 2017	Untouched
			Ireland	Ireland	Rev unverified Completed	09:27 6 Oct 2017	Delivered

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Ship	ping Costs Card Fees									
🔥 Add N	lew									
Showing all 1	LO records									
*	Title	Countries	Shipping Cost	Purchase Value						
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00	Free Shipping	IE	€0.00	€49.00						
00	United Kingdom	GG, IM, JE, GB	€59.99							
00	Free Shipping	GB	€0.00	€499.00						
00	EU	AT, BE, BA, BG, HR, CY, CZ,	€39.99							
00	USA	US	€59.99							

#### **Delivery Information**

Add Shipping Costs
 Select Shipping Country



VISA

### Enable secure online transactions with the facility to view & manage orders

**Online Transactions & Order Management** 

- Submit online order to bank for payment verification and processing
- Email sent to buyer and sales team with order confirmation and detail
- Database of new and historical orders saved in central system

realex payments

**PayPal** 

- Manage status of individual orders (dispatched, delivered, create your own)
- Integration with Realex, RMS and PayPal (account required)
- Simple invoice receipt

**(g) global**payments

- Customers can view order details and history
- SSL Certificate registration

#### Payment Gateway Integration

Shop Settings   Internal Checkout Configuration   Por Your Parents's Provides   Por Your Parents's Provides   Internal Checkout Configuration   Por Your Parents's Provides   Por Parents's Provides   Por Parents's Provides   Por Your Parents's Provides   Por Parents's Provides <tr< th=""><th></th><th></th><th></th><th></th><th></th><th></th></tr<>						
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09

### The creative team at Dotser are here to assist you in developing and designing your website.

#### The Dotser team will:

- Create the website layout and design in line with company branding
- Implement your brand font and colour scheme (style sheet)



#### **Style Sheet**

#### **Colour Swatches** Website Primary and Background Colour



**Typography** Headings and Page Content Text/Fonts

### **BEBAS NEUE BOLD**

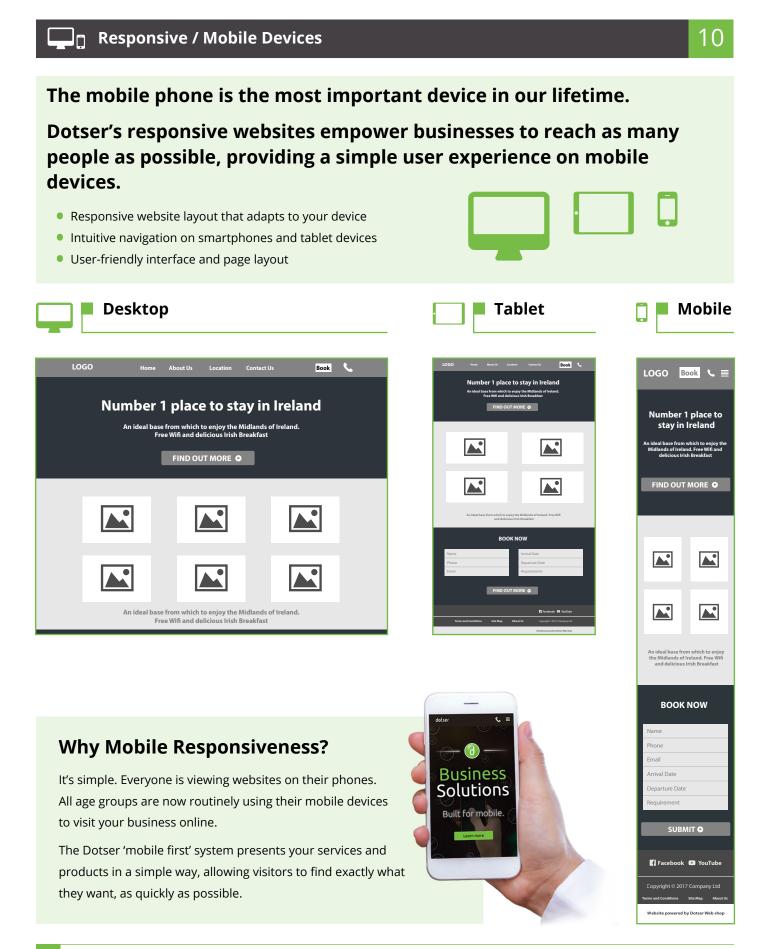
BEBAS NEUE REGULAR

### **Open Sans Regular**

Bickham Script Pro

#### Iconography





datser

#### Search Engine Optimisation (SEO) Tool

At Dotser we pride ourselves on achieving high organic rankings for our clients on Google, which delivers the best return on your marketing investment.

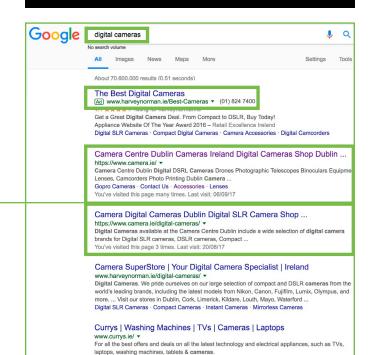
- Search engine-friendly URL's
- Simple to use module to manage page title, descriptions and keywords
- Proven to deliver results for competitive keywords
- Natural, organic rankings attract more attention

NATURAL, ORGANIC SEARCH BEATS PAID SEARCH ADS EVERY TIME!

Applying SEO expertise to provide high rankings in organic search results consistently outperforms the return on paid search advertising. SEO TOP GOOGLE RANKINGS

This fact alone is why Dotser's SEO expertise can be a valuable weapon in your online arsenal.

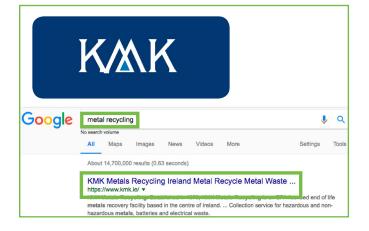
#### SEO PACKAGES AVAILABLE

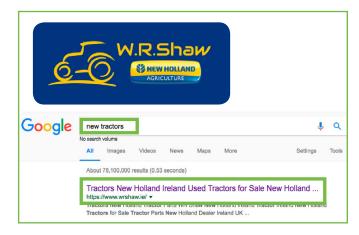


CAMERA CENTRE PHOTOGRAPHIC SPECIALISTS

#### **Organic/Natural Search Results**

Tools to Compete with International Brands Paying Large Amounts on Google Adwords







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dotser

dotser





#### **Terms & Conditions**

#### Making Website Live - Ready to go Live

Our websites are normally developed in a password protected area online. Visual layout, content entry and customisations are performed in this area before the site goes live. It is the responsibility of Dotser to ensure the system is in working order for the client to enter the content and images. The site is deemed 'Ready to Go' when Dotser has fulfilled its obligations by completing the functionality, design layout or tasks outlined.

#### **Content Submission**

All logos, text content, images and photography to be supplied by the client, together, in electronic format, before commencement of the project.

- Logo's should be in vector format (.eps /.svg / .ai)
- It is the client's responsibility to enter the text and images into the site. This process ensures the client has a good understanding of the CMS when the site goes live. The system is fast, simple-to-use, and training is available.
- Photos should be submitted in a high-resolution format (.jpeg/.png).

#### Standard Support

- All Dotser clients receive fast, friendly and on going website technical support by email with 24 hour response time as part of the standard Dotser Service.
- Support issues must be submitted by email to ensure there is an exact record of the issue and for Dotser to return a fast and effective response.

Note: If you require higher levels of support or hands-on assistance, we suggest you purchase one of our customised support maintenance agreements.

#### Additional Work Outside Project Scope

- Any work or requests outside the scope of the agreed project outlined in this quotation (after sign off on content writing, graphic design etc.) will be charged at €50 per hour or at an agreed rate in advance.
- Upgrade Modules/Additional Features available.
- System analysis, development, coding, and programming-related tasks charged at €80 plus VAT per hour.

#### **Delivery Timeline**

• Projects of this nature are typically completed within 14 working days from the day the deposit is received.

#### **Intellectual Property**

- Custom graphics and website content become the property of the client on receipt of full payment.
- HTML copy of the entire website to be provided to the client on termination of hosting agreement, if such course of action arises.
- All system code remains the exclusive property of Dotser Ltd and is provided with a lifetime, non-transferable license and must reside on Dotser hosting platforms.

#### **Payment Terms**

- 50% deposit with order.
- Final payment on completion of tasks / before website goes live.

Signed:

Date: