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# **How it all works - The Dotser Process**

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# Dotser clients benefit by having total control over their website content.

We have refined our process over the past 18 years to create the most efficient way to supply our clients with the best in professional website development and marketing solutions.

Experience has taught us that in order to achieve the best possible results our clients should be involved with the project from an early stage. Our clients are encouraged to use the Dotser CMS as soon as possible to enter their own custom content. This time is also used for training and support to ensure our clients gain a good working-knowledge of the system in order to control the content of their website into the future.

# **The Dotser 3-Step Process**

# Step 1

#### **Asset-Gathering**

#### Client provides the following:

- Logo / vector graphics

   (.ai, .eps, .svg, .pdf)
- Textual content
   (page titles, summary text Word .doc, .txt, .odt)
- Images & photography (.jpeg, .png)
- Product database (optional)
   (.xml, .xls, .csv)
   product image folder

# Step 2

#### **Website-Creation**

- Blank website created
- Layout / Colours & Fonts / Style sheet defined
- Implementation of branding
- Website structure & menus
- On-Boarding: Access to CMS & training
- Content edited by client

# Step 3

#### Go Live

- Site review
- Final changes (if applicable)
- Testing
- Sign off
- Site goes live

dotser

online business solutions

# GROW YOUR BUSINESS WITH OUR HELP

- Access to
   Experienced Web
   Marketing Team
- Professional& EffectiveOnline Presence
- Friendly & Efficient Advice, Training & Helpdesk Support







# **Setup & Content Editing**

02

# The Dotser Content Management System is designed to simplify uploading and editing your website content.

# **Dotser CMS allows you to:**

- Control your website's structure (pages & subpages)
- Enter/edit content (text & images)
- Receive help and support from the Dotser helpdesk

#### Edit Your Own Content

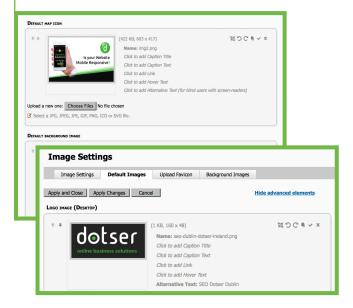
# **Client-Content Upload Checklist**

- Logo / Branding
- Page / Menu Structure
- Images / Video
- Text
- News Updates
- Social Media
- URL Links
- Contact Info



# Upload Images & Embed Video

Regularly updating your imagery and video content keeps your website's appearance fresh



# Add Popular Social Media Platforms

f m in



# Keep Your Customers Informed by Adding News / Blog Articles

Dotser CMS allows you to post news/blog items which improves engagement, eg. industry news, product updates & press releases.

Save & Close   Save	Changes   Save & New   Cancel   Hide advanced elements		
Save & Close Save	Changes Save & New Cancel Hide advanced elements		
IDENTIFICATION			
Title *	Mobile Friendly Websites		
OPTIONS			
Summary	Responsive - View on any device		
Display	Visible		
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Join the movem	ent to mobile friendly web sites with Dotser responsive mobile solutions.		
	t release of the Dotser platform brings with it the most comprehensive mobile		





# The Dotser Content Management System (CMS)

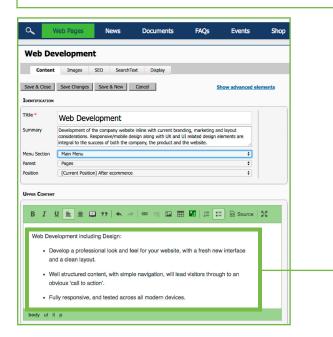
03

# The Easy-to-use Dotser CMS system allows you to update content on your website through any web browser on any device

- Unlimited pages
- Add and edit pages or subpages (text and images)
- Choose from the different photo galleries fading, vertical, enlarge and finger-swipe effect
- Captions and links on images
- Ability to edit keywords and meta tags per page (SEO)
- Add news, events, testimonials & FAQ's
- Embed YouTube and Vimeo video clips
- Social media links including Facebook, Twitter,
   Instagram, Snapchat, LinkedIn, YouTube & others
- Privacy statement in footer (terms and conditions)
- File downloads (pdf, word, excel)
- Optional website cookie message for legal purposes
- Site map (Google webmaster tools)
- Contact enquiry form (Honey Trap spam reduction)

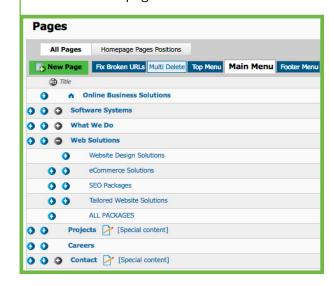
#### Web Pages

Easily input & update text.



# Page Structure

- User-friendly page-structuring mechanism.
- Add/remove/order pages & subpages.
- Hide/block pages.



# Image Gallery

- Upload & add images to your site.
- Add image title, caption titles/text, links & image descriptions.
- Hover-text & alternative screen-reader text.
- Upload, rotate & crop images easily.
- Hide/delete elements.







# **Product Management**

04

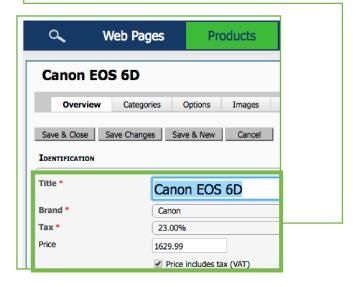
# Easy-to-use product management database

- Add items by title, code, type, description, image & price
- Assign products to multiple categories
- Add variants to products, which are displayed in product detail
- Select related products & recommended accessories

# Upload Product Images



# Easily Add Product Title and Select Brand









**Layout & Design** 

The creative team at Dotser are here to assist you in developing and designing your website.

#### The Dotser team will:

- Create the website layout and design in line with company branding
- Implement your brand font and colour scheme (style sheet)



# **Style Sheet**

#### **Colour Swatches**

Website Primary and Background Colour



#### **Text/Font Colour**







#### **Typography**

Headings and Page Content Text/Fonts

# **BEBAS NEUE BOLD**

BEBAS NEUE REGULAR

**Open Sans Regular** 

Bickham Script Pro

#### Iconography















**Responsive / Mobile Devices** 

06

The mobile phone is the most important device in our lifetime.

Dotser's responsive websites empower businesses to reach as many people as possible, providing a simple user experience on mobile devices.

- Responsive website layout that adapts to your device
- Intuitive navigation on smartphones and tablet devices
- User-friendly interface and page layout





# Desktop

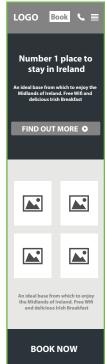




**Tablet** 



# Mobile



# Why Mobile Responsiveness?

It's simple. Everyone is viewing websites on their phones. All age groups are now routinely using their mobile devices to visit your business online.

The Dotser 'mobile first' system presents your services and products in a simple way, allowing visitors to find exactly what they want, as quickly as possible.









# **Search Engine Optimisation (SEO) Tool**

07

At Dotser we pride ourselves on achieving high organic rankings for our clients on Google, which delivers the best return on your marketing investment.

- Search engine-friendly URL's
- Simple to use module to manage page title, descriptions and keywords
- Proven to deliver results for competitive keywords
- Natural, organic rankings attract more attention

NATURAL, ORGANIC SEARCH BEATS PAID SEARCH ADS EVERY TIME!

Applying SEO expertise to provide high rankings in organic search results consistently outperforms the return on paid search advertising.

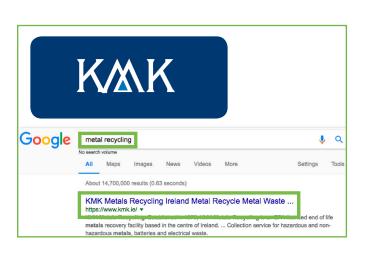


This fact alone is why Dotser's SEO expertise can be a valuable weapon in your online arsenal.

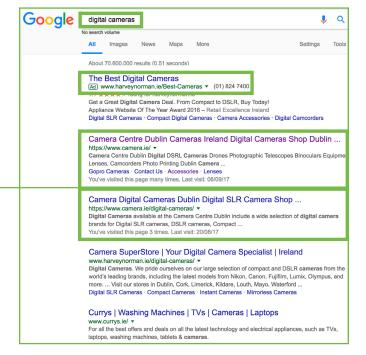


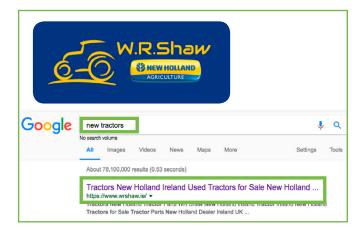
# Organic/Natural Search Results

Tools to Compete with International Brands Paying Large Amounts on Google Adwords



### SEO PACKAGES AVAILABLE









# **Training & Office Hours Support**

08

# With Dotser you can avail of the team's help and support with:

 Web & marketing advice
 Live online training
 Email support Phone helpline available from 9am to 5pm, Monday to Friday

# **Support Services**

- Fast & efficient helpdesk support
- Our team have the ability to remotely control your computer for troubleshooting & training
- Knowledge base
- Download guide
- Guidance in setting up email with purchased email services
- Helpdesk support
- Online support requests managed in one place
- Quick-response turnaround

Software









Cloud Partners







Payment Gateways



















**Our Clients** 

09

Providing a user-friendly service to our clients for over 18 years,

Dotser has delivered web development and web design projects and
marketing solutions to over 400 clients throughout Ireland.

eCommerce / Retail



























HIGGINS & HIGGINS































**Our Clients** (continued)

10













































































# **Terms & Conditions**

11

# Making Website Live - Ready to go Live

Our websites are normally developed in a password protected area online. Visual layout, content entry and customisations are performed in this area before the site goes live. It is the responsibility of Dotser to ensure the system is in working order for the client to enter the content and images. The site is deemed 'Ready to Go' when Dotser has fulfilled its obligations by completing the functionality, design layout or tasks outlined.

#### **Content Submission**

All logos, text content, images and photography to be supplied by the client, together, in electronic format, before commencement of the project.

- Logo's should be in vector format (.eps /.svg / .ai)
- It is the client's responsibility to enter the text and images into the site. This process ensures the client has a good understanding of the CMS when the site goes live. The system is fast, simple-to-use, and training is available.
- Photos should be submitted in a high-resolution format (.jpeg/.png).

#### **Standard Support**

- All Dotser clients receive fast, friendly and on going website technical support by email with 24 hour response time as part of the standard Dotser Service.
- Support issues must be submitted by email to ensure there is an exact record of the issue and for Dotser to return a fast and effective response.

Note: If you require higher levels of support or hands-on assistance, we suggest you purchase one of our customised support maintenance agreements.

# **Additional Work Outside Project Scope**

- Any work or requests outside the scope of the agreed project outlined in this quotation (after sign off on content writing, graphic design etc.) will be charged at €50 per hour or at an agreed rate in advance.
- Upgrade Modules/Additional Features available.
- System analysis, development, coding, and programming-related tasks charged at €80 plus VAT per hour.

# **Delivery Timeline**

 Projects of this nature are typically completed within 14 working days from the day the deposit is received.

# **Intellectual Property**

- Custom graphics and website content become the property of the client on receipt of full payment.
- HTML copy of the entire website to be provided to the client on termination of hosting agreement, if such course of action arises.
- All system code remains the exclusive property of Dotser Ltd and is provided with a lifetime, non-transferable license and must reside on Dotser hosting platforms.

# **Payment Terms**

- 50% deposit with order.
- Final payment on completion of tasks / before website goes live.

Signed:	Date: